

## Company Overview Fact Sheet

**Founded:** 2001 in Indianapolis, IN

**Employees:** Staff in the U.S. and Canada, with more than 400 years of combined experience in lease servicing, banking, database administration, website development and information technology.

**Senior Executives:** Doug Williams, President and Chief Information Officer; John Schaffner, Vice President and Chairman of the Board; Benny Federico, Program Management Office Director

**Products and Services:** Provider of front end and back office management services to the equipment leasing industry; four business units:

- Business Process Outsourcing: Private label invoicing, cash application, customer service, collections, contract booking and modifications, sales/use/property tax administration, insurance tracking
- Software as a Service: Hosting and database administration
- Custom Web Portals: Built to customer specs for dealer/sales staff and/or customer facing
- Professional Services: Business analysis, systems administration setup, custom data extracts, accounting/general ledger support, software sub-releases, conversions, data migration

**Clients:** More than 30 in the U.S., Canada and United Kingdom, representing more than \$13 billion in assets under management; examples:

- Banks and financial institutions: Santander Bank, MetLife, MUFG Union Bank, Farm Credit Mid-America, Regions Bank, Wintrust, Pacific Western Bank
- Manufacturer captives: Xerox, Vermeer, Canon, Komatsu America, Snap-on Tools
- Independent lessors: Stonebriar Commercial Finance, Marlin Capital Solutions

**Professional Membership:** Equipment Leasing and Finance Association

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