

Company Overview Fact Sheet



Founded: 2001 in Indianapolis, IN

Headquarters Office: 8606 Allisonville Road, Suite 245, Indianapolis, IN 46250

Employees: Staff in the U.S. and Canada, with more than 400 years of combined experience in lease servicing, banking, database administration, website development and information technology.

Senior Executives: John R. Schaffner, President; Doug Williams, Vice President and Chief Information Officer; Richard Lewis, Vice President of Business Integration

Products and Services: Provider of front-end and back-office management services to the equipment leasing industry; four business units:

- Business Process Outsourcing: Private label invoicing, cash application, customer service, collections, contract booking and modifications, sales/use/property tax administration, insurance tracking
- Software as a Service: Rapport® front-end and InfoLease® back-office hosting, database administration
- Custom Web Portals: Built to customer specs for dealer/sales staff and/or customer facing functions
- Professional Services: Business analysis, systems administration setup, custom data extracts, accounting/general ledger support, InfoLease® and Rapport® sub-releases, conversions, data migration

Clients: 32 in the U.S. Canada and United Kingdom, representing more than \$8.125 billion in assets under management; examples:

- Banks and financial institutions: Santander Bank, MetLife, Union Bank, Farm Credit Mid-America, AgCountry Farm Credit Services, Bank of the Ozarks, CapitalSource
- Manufacturer captives: Xerox, Vermeer, Canon, Komatsu, Snap-on Tools
- Independent lessors: Stonebriar Commercial Finance, Marlin Equipment Finance

Corporate Partner: [International Decision Systems Inc.](#), offering Rapport® and InfoLease® software

Professional Membership: [Equipment Leasing and Finance Association](#)

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